











“This is what your trip & diagnostic fee pays for!”

<p>Specialized Training</p> 	<p>Periodic lectures & course refreshers</p> 	<p>Truck maintenance and operation - gas, oil, tires, etc.</p> 	<p>Test equipment</p> 
<p>Travel Time</p> 	<p>Trucks (ladders, etc.)</p> 	<p>Tools</p> 	<p>Warehouse, shop & office rent</p> 
<p>Stock of replacement parts</p> 	<p>Light, heat, phone</p> 	<p>Service management - administration</p> 	<p>Office equipment</p> 
<p>Business expenses - legal counsel, advertising, etc.</p> 	<p>Employee benefits</p> 	<p>Computers & office help</p> 	<p>Stationary, office supplies & stamps</p> 
<p>Taxes - income, property, business, social security, unemployment, etc.</p> 	<p>Insurance - trucks, liability, fire, theft, property, workmen's compensation</p> 	<p style="text-align: center;">When that professional service technician knocks on your door, many costs have been incurred just to get him there, ready to do your job.</p>	